**Tesfa Assaye Lemma**

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|  +251-911-921-707 / tesfuassaye@gmail.com  |
| **Professional summery** |
| I have Master Degree in Rural Development from Hawassa University. I have been working in different NGOs in rural and urban areas of Ethiopia. I have 11 years NGO work experience in different (Agriculture food security, Women empowerment, Children Development & Partnership) development project design, implementation, monitoring and evaluation. I’m gender sensitive and I like to work in gender focused projects. In addition to my course of study and working experience the short term training that I have been trained, will qualify me for different position. |
| **Skills** |
|  • Skill of team work * Good communication
* Analytical skills.
* Computer and internet operation skills
* Coordination and facilitation skill
* Leadership skill

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| **Experience** |
| **Manager of Communications and Donors Relations (**02/2018 to current)**SHAPEthiopia Solidarity against Hunger and Poverty in Ethiopia -**Hawassa Ethiopia**Main activities and responsibilities**• Senior Management Team (SMT) members in the organization.• Building a strategic communication function approach to accelerate partnership and donation• Maintain the relationship between the organization and a regular donor.* Properly acknowledge donors after they make charitable contributions

• Lead on strategic marketing and communication in all key marketing channels • Develop different project proposals, create partnership with potential donors and secure funds.• Develop and manage the annual marketing and communication plan and budget.• Establish and strengthen organizational collaboration with key stakeholders, donors and public.* Establishing a level of trust between an organization and its donors etc.
* Supervise partnership and capacity strengthening staff, including the provision of mentoring and on-the-job training as needed.

**Livelihood Project officer**(5/2017-11/2017)**JeCCDO Jerusalem Children and community Development Organization -** Hawassa Ethiopia**Main activities and responsibilities*** leading the planning and coordination of project activities with technical staff and partners as required ensuring that socio-economic system approach is exercised;
* participates in the pre-award assessments, review of proposals/sub agreement documents and budgets, participates in compliance visits, and provides guidance on program contractual requirements
* Organize marginalized and poor women in to Self Help Group and capacitate SHGs with different business skill and saving, entrepreneurship and business management training.
* Monitoring the IGAs status of individual and groups
* Preparation of monthly quarterly and biannual and annual action plans and budget of project
* Organize and conduct training for the target group and partner CBOs
* Mainstream cross cutting issues such as gender, HIV/AIDS ,disability, environment ,sustainability in every program and projects etc
* support and strengthening environmental resource protection initiatives
* Facilitate networking relationships and participation with wide stakeholders such as government,CBOs and other key partners at local level.

**FFE (**10/2014 - 10/2016)**CARE ETHIOPIA****Main activities and responsibilities*** Ensure all socio-economic related activities of the project are well planned and implemented;
* Facilitate and support the PSNP households to participate on income generating activities , diversify and increase their livelihood
* Identify the capacity gaps of Village Saving and Loan Associations(VSLA); design and implement most feasible capacity
* Establishes all necessary relationships with stakeholders including concerned government sectors at grassroots to ensure that major capacity gaps are systematically identified
* Facilitate livelihood improvement of food insecure households
* Support on nutritional status improvement of rural households with integration of agriculture.
* Support farmers to organize farmers cooperative (Seed multiplier and shoat fattening cooperatives) and facilitate the legality issues of the cooperatives.
* Strengthen farmer cooperatives through different capacity building trainings
* Facilitate the access to seed, credit and any inputs for farmer cooperatives
* Facilitate the market linkage (local and international) for farmer cooperatives. In this regard all cooperatives that were under my supervision when I was in Care ETHIOPIA, were linked to an international and local market and sold their products with better price and Care ETHIOPIA provided me an appreciation letter for my achievements.
* Facilitates experience sharing visits among GRAD targets and other model PSNP participants;
* Facilitate the distribution of quality seed for the local farmers.
* climate change and disaster risk management actions like soil and water conservation, watershed management, rangeland rehabilitation,
* Collects basic information, best practices, case studies and lessons and report to supervisor
* Promote and implement perma -garden/micro garden production through sustainable land management and development
* Coordinates with extension agents, community leaders and kebele level government institutions to facilitate community meetings
* Closely works with government institutions, CBO’s and communities at kebele and village levels to ensure adequate linkages are established
* Facilitate community livelihoods analysis, wealth ranking and targeting along with partners and responsible body from the Keble’s;
* Prepare final annual, quarterly,monthly and weekly action plan of the PA/ village.
* Prepare weekly, and monthly report of lifting, sales and profit of sales women which participate in micro franchisee
* Support and facilitate different trainings delivered to the targeted households and partners
* Provide technical and organizational assistance to saving promoters, community animators, PA food security committees, PA and village representatives and community members
* Facilitate establishment of market information centre and market source that market information is accessed and understood by the community;
* Support the community to participate on different value chain activities
* Holds demonstrations and awareness creation session on health, saving nutrition and asset creation, marketing, and agricultural technologies
* Facilitate vegetable production and its agronomic practice by improving sustainable vegetable production center

**Project Coordinator****Ersho Association of Women Living with HIV\AIDS** (9/2009 - 6/2013)**Main activities and responsibilities*** Implementation of Global Fund Round 7 Project capacity development activities,
* Assist and support in facilitating the ART ,HBC and IGA activities under taken by

CHBC providers* Work directly within the city health centers and stockholders in the area
* Assist and support in strengthening collaboration of relevant NGOs and GOE institutions for enhanced implementation of Global Fund Round 7 Project at woreda level;
* Collect and share information on Project implementation and report to donor and concerned bodies
* Identify and document the most effective results of Global Fund Round 7 activities that could be scaled up to other SSRs
* Prepare monthly and quarter progress reports on Global Fund Round 7 activities and submit to the NOSAP+ and the concerned government bodies
* Represent the association on Global Fund Round 7 support group technical committees as directed by the NOSAP+ or NEP+
* Support and Monitoring Global Fund Round 7 capital ,Admin budget and Program budget
* Facilitate the awareness creations activities on HIV/AIDS by integrating with woreda health office

**Community Mobilization and Marketing Officer****Mejejego Loka Women Development Organization** (3/2007 -11/2007)**Main activities and responsibilities*** Organize marginalized and poor women in to Self Help Group
* Capacitate SHGs with different business skill and saving, entrepreneurship and business management training.
* Monitoring the IGAs status of individual and groups
* Preparation of monthly quarterly and biannual and annual action plans and budget of project
* Facilitate the market linkage between the producers and wholesalers
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| **Personal information** |
| **Nationality** – Ethiopian**Date of birth**- 1983 GC**Gender**  - Female**Marital status** - Married**Address** sidama Region, Hawassa (Ethiopia)**Telephone(s)** +251-911-921-707 OR +251-924-661-526**E-mail(s)** tesfuassaye@gmail.com |
|  **Education** |
|  **Masters of Science :**  Rural Development**Hawassa University**- Hawassa Ethiopia**Bachelor of Science :** Rural Development and |Family Science**Hawassa University**- Hawassa Ethiopia |
| **References** |
| 1. **Ato fikadu Gebeyehu**

Position:- The former Livelihood and Agriculture Officer in Megegego loka WomenDevelopment OrganizationTel +251911117594Email- fekadugeb@gmail.com**2 .Sintayehu Tosha**Position:- Woreda Team Leader in CARE EthiopiaTel +25111922283Email- yenesaron@yahoo.com1. **Metekia Mamo**

Position:-Plan and Monitoring Manager and Adviser  Tel +251911033871**Short term trainings** |
|  • Monitoring and Evaluation of Project prepared by NEP+• Project\Proposal Planning and Implementation Training conducted by NEP+& Action aidEthiopia• Project implementation and Management prepared by NEP+ and world Learning• TOT on Palliative Care• Fundraising\Resource MobilizationBasic computer and internet• Business, Communication and facilitation skill to Promote Demand Driven ExtensionApproach• SPSS |